



# Adglon "Adge" Hudson

General Counsel / Chief Administrative Officer

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A seasoned C-Suite advisor with over a decade of experience as a defense industry General Counsel and Chief Administrative Officer, I bring a wide range of business and legal experience to any organization. As someone who thrives on understanding the unknown and solving complex problems, I have a proven record of developing and executing creative business and legal solutions in fast-paced, dynamic, high-risk environments.

## EXPERIENCE

Of Counsel

**Fluet Law**

March-2018 / Present

- Valued member of the International Trade Team.

Chief Administrative Officer

**Atriax, PLLC**

February-2019 / Present

- Valued member of the executive team and strategic advisor to the Atriax group of companies. Atriax is a SDVOSB A&E firm and Developer serving Department of Veterans Affairs and Department of Defense customers.

General Counsel & Secretary

**IOMAX USA, Inc**

February-2011 / March 2018

- Joined as employee #75 and the company's first in-house counsel.
- Served as a key member of an executive team that grew IOMAX from \$13M per year company with less than 100 employees to an approximately \$900M per year company with over 300 employees in less than five years.
- Held DOD Top Secret clearance.

## PERSONAL

- A lifelong student with a passion for solving complex problems.
- Pastimes include wood working, aspiring grill master, tennis, and golf.
- Hearing Disabled. Has worn hearing aids since early childhood; however, functions very well socially without.

## LICENSURE

Admitted to the North Carolina State Bar, 2010

## EDUCATION

**Juris Doctor**

Elon University School of Law

May-2010

**Bachelor of Arts Political Science**

North Carolina State University

April-2007

## DEMONSTRATED SUCCESSES

- Closed more than \$1 Billion in cross-border transactions.
- Negotiated and managed contract lifecycle for over \$500M in supply chain sub-contracts.
- Structured and closed a series of complex contracts for a jointly develop integrated Stores Management System (SMS) and Avionics suite having a cumulative value of over \$100M.
- Structured and managed multiple successful SBA Mentor-Protégé joint ventures.
- Managed financial and regulatory compliance of corporate client's global aviation assets and operations valued in excess of \$600M.
- Conducted complex and multi-year investigation into a \$250M transnational corporate extortion scheme in Europe and the MENA region. Developed and presented the mechanics of the scheme to the primary jurisdiction's premier Law Enforcement agency.
- Managed a corporate client's global portfolio of foreign brokers and sales agents representing over \$10 Billion in opportunities for highly regulated defense articles in over twenty countries, including Iraq, Libya, United Arab Emirates, Egypt, Turkey, Jordan, Malia, Indonesia, the Philippines, Pakistan, Uganda, and Kenya.
- Structured and advised on the nonattributable acquisition and operation of maritime business based in a jurisdiction that is hostile to U.S. interests.
- Advised on a highly regulated \$200M weapons procurement for a MENA region customer. Negotiated and managed the procurement of European and South American sourced warheads and U.S. sourced guidance kits and fuses.
- Key member of the first team on the ground in post-Gaddafi Libya with U.S. Government Export approvals, structured and advised on multiple highly regulated programs in the country.
- Structured and advised on sensitive Contractor Owned Contractor Operated (COCO) airborne ISR programs in the MENA region.
- Legal advisor to embedded U.S. contractor teams deployed in Afghanistan and globally in support of U.S. Government counter-drug and terrorist operations.
- Structured and closed over \$100M in aircraft maintenance, repair, and overhaul (MRO) contracts with MENA region customers.
- Structured and closed a highly regulated \$100M contract to codevelop sophisticated guided munitions with foreign state-owned enterprises.
- Structured and advised on airworthiness compliance solutions for non-U.S. military end-users.
- Structured and advised on acquisition and development of a \$180M, 250,000-sq.ft, Department of Veterans Affairs outpatient clinic.

## REFERENCES

Jennifer Huber, Esq.

Founding Partner, Fluet Law

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